

# KEVIN LOO

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## PROFESSIONAL EXPERIENCE

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### Easy Street Offers, LLC

CTO **Remote, New York, NY**

August 2023 – Current

- Modernized tech stack from Podio to NextJS + Supabase in under 3 months as solo developer
- Created enterprise-facing REST API for ingesting property leads in 2 weeks
- Developed automated property valuation and renovation estimation models for real-time auto-offering on leads
- Migrated all data and built bidirectional sync between Podio CRM and Postgres Database, with RLS policies enforced
- Implemented omnichannel & LLM-enabled communication, including AI Call, SMS, and email
- Created KPI metrics and dashboard for the executive team & board of directors
- Contributed to key strategic GTM and partnership decisions

### LinqiQ, LLC

Co-Founder & CTO **Remote, New York, NY**

March 2023 – August 2023

- Proposed and prototyped visual-spatial analysis and renovation estimate workflow using multimodal-LLM
- Mapped JSON output to line items from Lessen

### Endex, Inc

Co-Founder & CTO **New York, NY**

Aug 2021 – Feb 2023

- Launched App from ideation in three months, reaching 1,100 total users & 4 integrations
- Raised \$252k in a pre-seed round; secured \$750k in a seed round.
- Inherited reverse engineered and normalized integration with Fidelity, Robinhood, and Webull

### China Hi-Tech Fund, LTD

VP(2021), Associate(2019-2020), Intern(2018) **Shenzhen, Guangdong, PRC**

2018 – 2021

#### Internal

- Built DCF models that employ Richards curve and Bass Diffusion Models as the bases of revenue forecasts, for the purposes of internal references and deal structuring
- Tracked and analyzed Sino-American regulatory, economic, and political landscapes for portfolio activities and pipelines
- Created legal presentations of variable interest entity and special purpose acquisition company for partners and executives

#### Enesoon Technology - Portfolio

- Secured \$200 million in share subscription facility from Global Emerging Markets Fund for reverse merger
- Responded to five rounds of Nasdaq, law firm, and investment banks' due diligence questions
- Coordinated between SPAC sponsors and directors to balance interests of investors, sponsors, and Enesoon
- Rallied cleantech community and generate leads to strategic partnerships in North American and African markets
- Performed technology due diligence based on academic papers, heat pump blueprints, and thermodynamics textbooks
- Analyzed growth potential using industry reports, order backlogs, project contracts, and Bass Diffusion Models

### Ellenoff Grossman & Schole, LLP

Legal Intern **NYC, NY, USA**

Jul – Aug 2019

- Audited and translated documents such as contracts and investor memorandum to and from Chinese, providing feedback on cross-border enforceability of the clauses and provisions
- Reviewed and submitted F-1 to the SEC, aligning legal structures and contractual arrangements against Chinese document submissions
- Established new file management workflow using cross platform formats and restored corrupted files between various versions of Windows and Macintosh operating systems, preventing future conflicts

## EDUCATION

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### Columbia University

Master's – Environmental Science and Policy **NYC, New York, USA**

### Pepperdine University

Bachelor of Science in Business Administration **Malibu, California, USA**

Minor in Applied Mathematics

*George Pepperdine Achievement Award*  
1<sup>st</sup> Place in *Ordinary Differential Equation Presentation*

## LEADERSHIP EXPERIENCE AND INTERESTS

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### Valley Christian High School DECA Chapter

- Proposed, filed, and registered a DECA chapter at Valley Christian High School
- Trained, recruited, fundraised for the school's first state DECA conference, placing 12<sup>th</sup> place in hospitality competition

**Programming:** *Programming Languages-* Javascript, Typescript, Python, Dart, SQL | *Tech stack:* NextJS, FastAPI, Tailwind, Trigger.dev, AWS, Upstash, PyTorch, Flutter

**Skills:** *Financial Modeling* – DCF | *Project Finance Modeling* – SAM, Helioscope | *Programming* – Python, C++, MATLAB | *Adobe* – Photoshop, Lightroom, Illustrator | *Microsoft Office Suite* – Excel, PowerPoint, Word

**Interests:** *Piano* – State Member of American College of Musicians | *Photography* – aerial, portrait, landscape